

**HEITECH PADU BERHAD**  
**CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
**FOR THE PERIOD ENDED 30 JUNE 2011**

	<b>Unaudited 2011</b>	<b>Audited 2010</b>
	<b>As at 30 June</b>	<b>As at 31 December</b>
	<b>RM'000</b>	<b>RM'000</b>
<b>NON-CURRENT ASSETS</b>		
Property, plant & equipment	69,144	71,675
Intangible assets	18,461	15,101
Investment in associate companies	2,411	2,855
Other investment	21,038	7,912
Trade receivables	101,260	113,260
Deferred tax assets	105	24
<b>TOTAL NON-CURRENT ASSETS</b>	<b>212,419</b>	<b>210,827</b>
<b>CURRENT ASSETS</b>		
Inventories	673	886
Trade and other receivables	232,574	208,925
Tax recoverable	6,150	4,601
Cash and bank balances	44,621	47,344
<b>TOTAL CURRENT ASSETS</b>	<b>284,018</b>	<b>261,756</b>
<b>CURRENT LIABILITIES</b>		
Trade and other payables	81,402	121,885
Tax payable	751	1,024
Short term borrowings	66,597	9,901
Hire purchase payables	71	779
<b>TOTAL CURRENT LIABILITIES</b>	<b>148,821</b>	<b>133,589</b>
<b>NET CURRENT ASSETS</b>	<b>135,197</b>	<b>128,167</b>
	<b>347,616</b>	<b>338,994</b>
<b>FINANCED BY:</b>		
Share capital	100,751	100,716
Share premium	16,526	16,526
Share option reserve	594	594
Other reserve	(1,294)	(701)
Retained profits	84,539	85,721
Shareholders' equity	201,116	202,856
Minority interests	10,210	8,340
<b>Shareholders' Funds</b>	<b>211,326</b>	<b>211,196</b>
<u>Long Term Liabilities</u>		
Long term borrowings	136,014	127,136
Hire purchase creditors	27	494
Deferred tax liabilities	249	168
<b>Non-current liabilities</b>	<b>136,290</b>	<b>127,798</b>
	<b>347,616</b>	<b>338,994</b>
Net asset per share attributable to ordinary equity holders of the parent (RM)	1.81	1.86

*The Condensed Consolidated Statement of Financial Position should be read in conjunction with the Audited Accounts for the year ended 31/12/2010. The document forms part of quarterly announcement for quarter ended 30/6/2011*

**HEITECH PADU BERHAD**  
**UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**  
**FOR THE PERIOD ENDED 30 JUNE 2011**

a) Unaudited Condensed Consolidated Income Statement

	2011		2010	
	Individual Quarter		Cumulative Quarter	
	Current quarter ended 30 June	Comparative quarter ended 30 June	6 months cumulative to date	Comparative 6 months cumulative to date
	RM'000	RM'000	RM'000	RM'000
Revenue	97,564	81,632	168,625	159,922
Other Income	3,588	853	6,919	1,295
<b>Total Income</b>	<b>101,152</b>	<b>82,485</b>	<b>175,544</b>	<b>161,217</b>
Staff Cost	(22,705)	(17,201)	(41,120)	(29,909)
Purchase of Hardware and Software	(9,761)	(3,120)	(13,456)	(7,601)
Leaseline Rental	(13,301)	(15,601)	(23,179)	(29,582)
Maintenance Cost	(10,126)	(20,572)	(26,472)	(41,262)
Bulk Mailing Operating Cost	(2,089)	(1,502)	(4,258)	(3,273)
Depreciation	(3,030)	(3,927)	(5,930)	(6,764)
Television Program Production Cost	(2,139)	(950)	(4,312)	(3,128)
Professional Fees	(18,037)	(2,452)	(21,908)	(3,334)
Project Implementation Cost	(2,444)	(2,935)	(2,808)	(5,036)
Other Operating Expenses	(16,489)	(12,949)	(28,692)	(25,751)
<b>Total Operating Expenditure</b>	<b>(100,121)</b>	<b>(81,209)</b>	<b>(172,135)</b>	<b>(155,640)</b>
<b>Profit From Operations</b>	<b>1,031</b>	<b>1,276</b>	<b>3,409</b>	<b>5,577</b>
Finance Cost	(715)	(32)	(2,027)	(376)
Share of Results of Associated Companies	(206)	56	(444)	101
<b>Profit Before Taxation</b>	<b>110</b>	<b>1,300</b>	<b>938</b>	<b>5,302</b>
Taxation	(244)	(212)	(550)	(1,650)
<b>Profit for the period</b>	<b>(134)</b>	<b>1,088</b>	<b>388</b>	<b>3,652</b>
Profit attributable to:				
Equity holders of the Parent	(1,368)	1,037	(1,182)	2,932
Minority Interest	1,234	51	1,570	720
	(134)	1,088	388	3,652
Number of Ordinary Shares of RM1.00 each	100,751	100,435	100,751	100,435
Earning per share attributable to equity holders of the parent:				
Basic for profit for the period	(1.36)	1.03	(1.17)	2.92

b) Unaudited Condensed Consolidated Statement of Comprehensive Income

Profit for the period	(134)	1,088	388	3,652
Foreign currency translation	(391)	146	(293)	(180)
<b>Total comprehensive income</b>	<b>(525)</b>	<b>1,234</b>	<b>95</b>	<b>3,472</b>
Total comprehensive income attributable to:				
Equity holders of the Parent	(1,759)	1,183	(1,775)	2,752
Minority Interest	1,234	51	1,870	720
	(525)	1,234	95	3,472

**HEITECH PADU BERHAD**  
**UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
**FOR THE PERIOD ENDED 30 JUNE 2011**

	<u>Non- distributable</u>				<u>Distributable</u>		Minority Interest	Total
	Share capital	Share premium	Share Option reserves	Foreign Exchange Reserve	Retained profits	Total		
<b>For the period ended 30 June 2011</b>	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
At 1 January 2011	100,716	16,526	594	(701)	85,721	202,856	8,340	211,196
<b>Total comprehensive income for the period</b>	-	-	-	(593)	(1,182)	(1,775)	1,870	95
<b>Transaction with owners</b>								
Issuance of shares for cash	35	-	-	-	-	35	-	35
At 30 June 2011	<u>100,751</u>	<u>16,526</u>	<u>594</u>	<u>(1,294)</u>	<u>84,539</u>	<u>201,116</u>	<u>10,210</u>	<u>211,326</u>
<b>For the period ended 30 June 2010</b>								
At 1 January 2010	100,428	16,526	-	324	91,310	208,588	9,134	217,722
Effect of adopting FRS 139	-	-	-	-	(381)	(381)	-	(381)
At 1 January 2010 (restated)	<u>100,428</u>	<u>16,526</u>	<u>-</u>	<u>324</u>	<u>90,929</u>	<u>208,207</u>	<u>9,134</u>	<u>217,341</u>
<b>Total comprehensive income for the period</b>	-	-	-	(180)	2,932	2,752	720	3,472
<b>Transaction with owners</b>								
Issuance of shares for cash	7	-	-	-	-	7	-	7
At 30 June 2010	<u>100,435</u>	<u>16,526</u>	<u>-</u>	<u>144</u>	<u>93,861</u>	<u>210,966</u>	<u>9,854</u>	<u>220,820</u>

**HEITECH PADU BERHAD**  
**UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF**  
**CASH FLOWS FOR THE FINANCIAL PERIOD ENDED 30 JUNE**  
**2011**

	<b>2011</b> <b>Period ended</b> <b>30 June</b> <b>RM'000</b>	<b>2010</b> <b>Year ended</b> <b>31 December</b> <b>RM'000</b>
<b>CASHFLOW FROM OPERATING ACTIVITIES</b>		
Profit before taxation	938	17,203
Adjustment for:		
Depreciation	5,930	12,720
Interest expense	2,027	5,970
Impairment loss on:		
- trade receivables	-	1,114
- deposits and other receivables	-	2,933
Impairment loss on other investment	-	1,745
Reversal of impairment loss on other investment	(654)	-
Share option granted under ESOS	-	594
Amortisation of intangible assets	1,549	2,715
Share of loss/(profit) from associated companies	444	(186)
Loss/(gain) on disposal of property, plant and equipment	230	(198)
Gain on disposal of investment	(218)	-
Loss on disposal of a subsidiary	-	755
Interest income	(158)	(246)
Operating profit before working capital changes	<u>10,088</u>	<u>45,119</u>
Decrease in inventories	213	233
Increase in receivables	(11,942)	(51,915)
Decrease in payables	(35,422)	(5,470)
Cash used in operations	<u>(37,063)</u>	<u>(12,033)</u>
Interest paid	(2,027)	(5,970)
Income taxes paid	(2,372)	(9,794)
Net cash used in operating activities	<u>(41,462)</u>	<u>(27,797)</u>
<b>CASHFLOW FROM INVESTING ACTIVITIES</b>		
Interest received	158	246
Purchase of investments	(12,628)	(1,920)
Proceeds from disposal of an investment	374	-
Purchase of property, plant and equipment	(4,275)	(4,831)
Proceed from disposal of property, plant and equipment	646	1,936
Proceeds from disposal of a subsidiary	-	(267)
Net cash outflow on acquisition of a subsidiary	(4,909)	-
Net cash used in investing activities	<u>(20,634)</u>	<u>(4,836)</u>
<b>CASHFLOW FROM FINANCING ACTIVITIES</b>		
Proceeds from issuance of ordinary shares	35	288
Drawdown of term loans	55,857	54,168
Repayment of revolving credit	-	(13,230)
Repayment of hire purchase payables	(1,175)	(1,090)
Dividend paid to Minority Interest	-	(1,560)
Dividend paid	(5,061)	(9,039)
Net cash generated from financing activities	<u>49,656</u>	<u>29,537</u>
<b>NET DECREASE IN CASH &amp; CASH EQUIVALENT</b>	<b>(12,440)</b>	<b>(3,096)</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF THE YEAR</b>	<b>47,344</b>	<b>50,440</b>
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	<b><u>34,904</u></b>	<b><u>47,344</u></b>
<b>CASH &amp; CASH EQUIVALENT COMPRISE:</b>		
Cash and bank balances	16,516	1,989
Fixed deposits with licensed banks	28,105	45,355
Bank overdrafts	(9,717)	-
	<u>34,904</u>	<u>47,344</u>

*The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Audited Accounts for the year ended 31/12/2010. The document forms part of quarterly announcement for period ended 30/6/2011*



**UNAUDITED RESULTS FOR  
THE FINANCIAL PERIOD ENDED 30 JUNE 2011**

**Notes to The Financial Statements**

**1. BASIS OF PREPARATION**

The interim financial statements have been prepared under the historical cost convention. The interim financial statements are unaudited and have been prepared in accordance with the requirements of FRS 134: Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2010. These explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2010.

**2. CHANGES IN ACCOUNTING POLICIES**

The significant accounting policies adopted are consistent with those of the audited financial statements for the year ended 31 December 2010, except the followings:

On 1 January 2011, the Group and the Company adopted the following new and amended FRS and IC Interpretations mandatory for annual financial periods beginning on or after 1 January 2011.

**i) FRSs, Amendments to FRSs and Interpretations**

- FRS 1 First-time Adoption of Financial Reporting Standards
- FRS 3 Business Combinations (Revised)
- Amendments to FRS 2 Share-based Payment
- Amendments to FRS 5 Non-current Assets Held for Sale and Discontinued Operations
- Amendments to FRS 127 Consolidated and Separate Financial Statement
- Amendments to FRS 138 Intangible Assets
- IC Interpretation 9 Amendments to IC Interpretation 9



**HEITECH PADU BERHAD**  
**Company No: 310628-D**

- IC Interpretation 12 Service Concession Arrangements
- IC Interpretation 16 Hedges of a Net Investment in a Foreign Operation
- IC Interpretation 17 Distributions of Non-cash Assets to Owners
- Amendments to FRS 132 Classification of Rights Issues
- Amendments to FRS 1 Limited Exemption from Comparative FRS 7 Disclosures for First-time Adopters
- Amendments to FRS 1 Additional Exemptions for First-time Adopters
- Amendments to FRS 2 Group Cash-settled Share-based Payment Transactions
- Amendments to FRS 3 Business Combinations
- Amendments to FRS 7 Improving Disclosures about Financial Instruments
- Amendments to FRS 121 The Effects of Changes in Foreign Exchange Rates
- Amendments to FRS 128 Investments in Associates
- Amendments to FRS 131 Interests in Joint Ventures
- Amendments to FRS 132 Financial Instruments: Presentation
- Amendments to FRS 139 Financial Instruments: Recognition and Measurement
- IC Interpretation 4 Determining Whether an Arrangement contains a Lease
- IC Interpretation 13 Amendments to IC Interpretation 13
- IC Interpretation 18 Transfers of Assets from Customers

Adoption of the above standards and interpretations did not have any effect on the financial performance or position of the Group and the Company.

### **3. STATUS ON QUALIFIED FINANCIAL STATEMENTS**

Not applicable.



**HEITECH PADU BERHAD**  
Company No: 310628-D

**4. SEASONAL OR CYCLICAL FACTORS**

The principal business operations of the Group are not significantly affected by seasonality or cyclical factors.

**5. UNUSUAL ITEMS**

Other than disclosed in the financial statements, there were no unusual items affecting the financial statements for the financial period under review.

**6. CHANGES IN ESTIMATES**

There were no significant changes in estimates that materially affect the financial statements for the financial period under review.

**7. DEBTS AND EQUITY SECURITIES**

There were no repayment and issuance of debt securities, share buy-backs, share cancellation, share held as treasury shares and resale of treasury shares for the financial period under review.

**8. DIVIDENDS PAID**

No dividend was paid out in the financial period under review.



## HEITECH PADU BERHAD

Company No: 310628-D

### 9. SEGMENTAL REPORTING

The segmental reporting is disclosed separately for the bulk mailing outsourcing contribution and television content services. The segmental reporting by business segment is reflected below:

For the period ended 30 June 2011	IT related products and services	Bulk mailing outsourcing services	Television content services	Consolidation Adjustments	Consolidated
	RM '000	RM '000	RM '000	RM '000	RM '000
<b>REVENUE</b>					
External	146,582	14,065	7,978	-	168,625
<b>RESULT</b>					
(Loss)/profit for the year	(499)	1,398	2,771	(3,281)	388

### 10. VALUATION OF PROPERTY, PLANT & EQUIPMENT

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses, if any.

There was no valuation of the property, plant and equipment during the current quarter under review.

### 11. SUBSEQUENT EVENTS

There was no material event from 30 June 2011 to the date of this announcement, which affects substantially the results of the operations of the Group for the period ended 30 June 2011 in respect of which this announcement is made.

### 12. CHANGES IN THE COMPOSITION OF THE GROUP

There were no material changes to the composition of the Group besides as disclosed above in the current financial period under review.





**HEITECH PADU BERHAD**  
Company No: 310628-D

**13. CAPITAL COMMITMENTS**

The amount of commitments for purchase of property, plant & equipment not provided for in the financial statements for the period ended 30 June 2011 are as follows:

	<b>Unaudited Financial Period <u>30/6/11</u> RM'000</b>
Approved and contracted for	<u>1,207</u>
Approved but not contracted for	<u>1,187</u>

**14. CONTINGENT LIABILITIES**

There were no contingent liabilities for the Group as at 17 August 2011 being the latest practicable date, which is not earlier than seven days from the date of issuance of this quarterly announcement.

**15. REVIEW OF PERFORMANCE**

The Group recorded revenue of RM168,625,000 for the financial period ended 30 June 2011, an increase of RM8,703,000 or 5% relative to the previous financial period ended 30 June 2010. The increase in revenue was mainly due to increase in system integration business.

However, the Group recorded profit before taxation of RM938,000 for the financial period ended 30 June 2011, a decrease of RM4,363,000 or 82% relative to the financial period ended 30 June 2010. The decrease was mainly due to decrease in network revenue and profit.

For the period of 6 months ended 30 June 2011, the Group has recorded a profit after taxation of RM388,000. This represents a decrease of RM3,264,000 compared to the previous financial period ended 30 June 2010.



## HEITECH PADU BERHAD

Company No: 310628-D

### 16. COMPARISON WITH PRECEDING QUARTER'S RESULTS

The Group recorded revenue of RM97,564,000 for the current quarter ended 30 June 2011, an increase of RM26,503,000 or 37% relative to the preceding quarter ended 31 March 2011.

The Group recorded profit before taxation of RM110,000 for the current quarter ended 30 June 2011, a decrease of RM718,000 relative to the preceding quarter ended 31 March 2011.

The Group recorded loss after taxation of RM134,000 for the current quarter ended 30 June 2011, a decrease of RM656,000 or approximately 126% to the preceding quarter ended 31 March 2011.

The increase in revenue was mainly due to increase in system integration business, while the loss before taxation was due decrease in network revenue and profit.

### 17. PROSPECTS IN THE CURRENT FINANCIAL YEAR

In view of the challenging business environment, the Group is cautiously optimistic to remain profitable for the current financial year.

### 18. VARIANCE ON FORECASTED PROFIT

Not applicable.

### 19. TAXATION

The taxation of the Group for the financial period under review is as follows:-

	<b>Current Quarter <u>30/6/2011</u> RM'000</b>	<b>Accumulated Current Year <u>30/6/2011</u> RM'000</b>
Current Taxation	244	550

### 20. PROFIT/(LOSS) ON SALE OF INVESTMENTS

There were no significant profits or loss on sale of investment and/or investment properties for the financial period under review.



**HEITECH PADU BERHAD**  
Company No: 310628-D

**21. QUOTED SECURITIES**

Details of investments in quoted securities held by the Group are as follows:

Movements during:

	<b>Current Quarter 30/6/2011 <u>RM'000</u></b>	<b>Accumulated Current Year 30/6/2011 <u>RM'000</u></b>
Total purchases	12,628	12,628
Total sales proceeds	374	374
Total gain on disposal	218	218

Balances:

	<b>As at 30/6/2011 <u>RM'000</u></b>
Cost	13,346
Carrying value / market value	13,661

**22. CORPORATE DEVELOPMENTS**

There were no corporate developments during the financial period under review.



**HEITECH PADU BERHAD**  
Company No: 310628-D

**23. GROUP BORROWINGS AND DEBT SECURITIES**

As at 30 June 2011, the Group has the following borrowings which are denominated in Ringgit Malaysia from local financial institutions:-

<b>Secured:</b>	<b>Total RM'000</b>
<u>Short Term Borrowings</u>	
Hire Purchase Creditor due within 12 months	71
Other short term borrowings due within 12 months	66,597
	<u>66,668</u>
<u>Long Term Borrowings</u>	
Hire Purchase Creditor due after 12 months	27
Other long term borrowings due after 12 months	136,014
	<u>136,041</u>
Total	<u>202,709</u>

**24. REALISED AND UNREALISED PROFITS OR LOSSES DISCLOSURE**

Pursuant to Bursa Malaysia directive dated 20 December 2010, a listed issuer is required to disclose the breakdown of the unappropriated profits or accumulated losses as at the end of reporting period on a group basis into realized and unrealized profits or losses. As stated in the Directive, the Realised and Unrealised Profits and Losses Disclosure is applicable to quarterly reports and annual audited accounts for the financial period ending on or after 30 September 2010. The comparative figures are not required in the first financial year of complying with this disclosure.

	<b>As at 30/6/2011 RM'000</b>	<b>As at 31/12/2010 RM'000</b>
Total retained profits of the Company and its subsidiaries:		
- Realised	89,857	94,903
- Unrealised	249	143
Total retained profits from associated companies:		
- Realised	2,411	2,855
- Unrealised	-	-
Consolidation adjustments	(7,978)	(12,180)
Total Group retained profits as per consolidated account	84,539	85,721



**HEITECH PADU BERHAD**  
Company No: 310628-D

**25. OFF BALANCE SHEET FINANCIAL INSTRUMENTS**

The Group does not have any financial instruments with off balance sheet risk as at 17 August 2011 being the latest practicable date, which is not earlier than seven days from the date of issuance of this quarterly announcement.

**26. MATERIAL LITIGATIONS**

The Group is not engaged in any material litigations, claims or arbitration either as plaintiff or defendant as at 17 August 2011, being the latest practicable date, which is not earlier than seven days from the date of issuance of this quarterly announcement.

**27. PROPOSED DIVIDEND**

There was no dividend proposed in respect of the current financial year during the financial period under review.

**28. EARNINGS/(LOSS) PER SHARE**

	<b>Current Quarter <u>30/6/2011</u></b>	<b>Accumulated Current Year <u>30/6/2011</u></b>
<b><u>a) Basic</u></b>		
Net loss attributable to ordinary equity holders of the parent company (RM'000)	(1,368)	(1,182)
Weighted average number of ordinary shares in Issue ('000)	100,751	100,751
<b>Basic loss per share (sen)</b>	<b><u>(1.36)</u></b>	<b><u>(1.17)</u></b>
<b><u>b) Diluted</u></b>		
Net loss attributable to ordinary equity holders of the parent company (RM'000)	(1,368)	(1,182)
Weighted average number of ordinary shares in Issue ('000)	100,751	100,751
Adjusted for :		
Assume shares issued from exercise of options ('000)	2,097	2,097
Effect of the dilution of share option ('000)	102,848	102,848
<b>Diluted loss per share (sen)</b>	<b><u>(1.33)</u></b>	<b><u>(1.15)</u></b>

*This document forms part of the unaudited quarterly announcement of HeiTech Group for the financial period ended 30/6/2011.*



## **HEITECH PADU BERHAD**

**Company No: 310628-D**

### **29. SIGNIFICANT EVENTS**

- a. On 17 June 2011, the Company has subscribed for Grand-Flo Solution Berhad (“Grand-Flo”) placement shares of 14,367,347 ordinary shares of par value RM0.10 each at an issue price of RM0.43 each, representing 9.01% of total enlarged issued and paid-up share capital of Grand-Flo for total consideration of RM6,177,959.21 pursuant to Grand-Flo’s private placement exercise which was announced on 1 June 2011, 8 June 2011, 9 June 2011 and 13 June 2011.
- b. On 20 June 2011, the Company has acquired via open market for 8,600,000 units of ordinary shares in Grand-Flo representing 5.39% of total issued and paid-up share capital of Grand-Flo for total cash consideration of RM3,698,000.00.
- c. On 4 July 2011, the Company has acquired via open market for 1,000,000 units of ordinary shares in Grand-Flo representing 0.63% of total issued and paid-up share capital of Grand-Flo for total cash consideration of RM429,900.
- d. On 18 July 2011, the Company has acquired via open market for 1,617,300 units of ordinary shares in Grand-Flo representing 1.01% of total issued and paid-up share capital of Grand-Flo for total cash consideration of RM695,116.00. Subsequent to the Company’s acquisition of the shares, the Company will hold an aggregate of 20.06% equity shareholding in Grand-Flo’s total issued and paid-up share capital.
- e. On 3 August 2011, the Company has accepted a Letter of Award from the Government of Malaysia for the Development, Programming, Testing, Commissioning, Training and Maintenance of Open Source Hospital Information Application System Integration Project (“Integrated OpenHis”) and the Supply, Delivery, Installation, Testing, Commissioning and Maintenance of Open Source Based Hardware and Software for Open Source Hospital Information System Integration Project (Integrated OpenHis) for Malaysia Administrative Modernisation and Management Planning Unit (MAMPU), Prime Minister’s Department valued at RM7,474,902.00.
- f. On 12 August 2011, the Company has accepted a Letter of Award from the Public Service Department for the Application Development of Pension Online Workflow Environment Version 2 (Power Gen.2) for Post-Service Division, Public Service Department of Malaysia valued at RM6,921,093.00.
- g. On 22 August 2011, the Company has accepted a Letter of Award for the Extension of Maintenance Services of the Main Business ICT System for Jabatan Pendaftaran Negara (“National Registration Department”) valued at RM68,412,334.00.

By Order of the Board

**KHAERUDDIN BIN SUDHARMIN (LS007037)**  
**NORISWADI BIN HAJI ISMAIL (LS0008892)**

Secretary

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